



FY23 PROPOSED MEMBER DUES

Reflects no change from FY22

GCD Member Tier	FY23 Dues	Associate Member Tier	FY23 Dues
Tier 1 (\$0-\$99,999)	\$870	Individual or Sole Proprietor*	\$710
Tier 2 (\$100,000-\$249,999)	\$1,190	501(c)3 or educational Institution	\$1,190
Tier 3 (\$250,000-\$499,999)	\$1,580	Govt' Entity or Small Corporation (budget under \$500,000)	\$1,580
Tier 4 (\$500,000-\$999,999)	\$1,980	Medium Corporation (budget \$500,000-\$1.0m)	\$1,980
Tier 5 (\$1.0m and up)	\$2,390	Large Corporation (budget > \$1.0m)	\$2,390

**FY23 Proposed Business Meeting Rates:
\$180 member rate, \$240 nonmember rate (no change)**

FY23 Proposed Budget (no action taken today)

	FY22 Budget	FY23 Proposed Budget
Income		
Total Meeting Income	\$100,900	\$107,000
Total Member Dues	\$175,000	\$180,000
Total Income	\$275,900	\$287,000
Expenses		
Total Meeting Expenses	\$14,500	\$12,000
Total Office Expense	\$24,570	\$24,930
Total Personnel	\$192,182	\$197,146
Total Professional Services	\$21,390	\$29,700
Total Travel/Confer/Dues/Outreach	\$11,500	\$10,000
Total Expenses	\$264,142	\$273,776
Net Operating Income	\$11,758	\$13,224
Net Income	\$11,758	\$13,224